



Since 1987

مَعْلَمٌ لِلطَّيِّبِينَ اللَّيِّمِينَ وَاللَّعِينِينَ

DISC

**DEVELOPMENT INSTITUTE
for Science Center**

"Your Development is our Commitment"

ABOUT DISC

From its humble beginnings on December 1987 as a computer training center, Development Institute for Science and Computer quickly assumed leadership in training programs. It all started in visioning conceptualized with its innovative curriculum, DISC has firmly established itself as one of the pioneer and highly regarded institute, the benchmark in delivering professional courses in the Middle East.

serving clients
since
1987
Prominent
TRUSTED
REPUTABLE



Development Institute has been providing a varied range of diversified professional training methods, sustained by proficient and experienced team of professors, consultants, marketing and training management professionals.

DISC seeks to train knowledgeable, principled and skilled leaders that have a “global mindset” and skills in navigating organizational realities. Emphasis is on development, critical, creative and integrative thinking and learning.



VISION

To be the **leader** in *innovative* and significant *professional education* that **nurtures individuals** to become competent and responsible members of society. The Institute will redefine learning and improvement in an **international** context and set new standards in delivering training programs.

MISSION

DISC is an institution committed to *provide knowledge through the development* and delivery of superior training programs.

DISC strives to **provide optimum value** to all our students, our faculty members, our employees, our partners, and our community.

DISC will continue observing this mission with *utmost integrity, dedication, transparency,* and *creativity*.



OUR PRESIDENT

Dr. Adnan Abu Odeh

DISC CEO & Director

د. عذنان أبو عودة

"We are committed to meet the individual needs of our students, to provide learning opportunities that help them achieve their academic & personal goals. I know choosing the right Institute is important. Thus, choosing DISC is a guarantee that you have made an excellent choice."

Qualifications

- Doctorate of Law in Human Rights, Lahaye Netherlands
- PhD in Accounting, Omdurman University
- PhD in Islamic Economic, Ainshams University Egypt
- CPA Certified Public Accountant Pakistan
- AICPA American Institute of Certified Public Accountants
- CPMgr Certified Professional Manager – AIM Australia
- AFA Accredited Financial Analyst – AAFM USA

Membership

- American Accounting Association AAA
- CISI Chartered Institute for Securities & Investments
- Accountants & Auditors Association UAE
- American Association of School Administrators
- ACAMS Association of Certified Anti Money Laundering Specialists



OUR STRATEGIC PARTNERS



Arab Institute for Accountants & Legal (AIAL)

AIAL offers wide range of courses in accounting, finance, auditing, human rights, law and legal courses. AIAL is locally and internationally recognized by qualified organizations all over the world.

TOLL FREE: 800 24 25 63

Mob: 050 108 71 71

Email: info@aialme.com

Tel: 04 2944 001

Address: Dubai, UAE

Web: www.aialme.com



Dartech Information Technology (DIT)

DIT provide IT services and solutions to the then booming local IT savvy market. It had since evolved from a small team of round the clock entrepreneurs to current pool of engineers for the numerous projects.

Tel: 04 294 3550

Mob: 052 940 6676

Email: info@dituae.com

Fax: 04 294 3559

Address: Dubai, UAE

Web: www.dituae.com



USA Online Examinations

USA Online exam exists to serve the education and testing markets, which include high school students, college students, and professionals eagerly seeking to prepare for exams.

Email: controller@usaonlineexam.com

Web: www.usaonlineexam.com

OUR COURSES

Quantity Surveying

- MQS Master Quantity Surveying
- CQS Chartered Quantity Surveying
- Quantity Surveying Professional Diploma

Civil Engineering

- CCE Certified Civil Engineer
- Civil Engineering Professional Diploma
- STAD PRO Certification
- SAP 2000 Certification
- ETABS Certification
- International Primavera P6
- CPE Certified Planning Engineer
- QA/QC Engineering - Civil

Electrical Engineering

- CEE Certified Electrical Engineer
- Electrical Engineering Professional Diploma
- ETAP Certification

Construction & Project Management

- MPM Master Project Manager
- CECM Certified Engineering Construction Management
- Construction Health & Safety Environmental Management
- Certified Engineering & Construction Contracts (Claim & Disputes)
- CPC Certified Project Consultant

QA/QC Engineering

- Certified QA/QC Engineer - General
- Certified QA/QC Engineer - Civil
- Certified QA/QC Engineer - Mechanical
- Certified QA/QC Engineer - E & I
- Certified QA/QC Engineer - Piping
- Master Quality Manager - Master of Quality Control

Architecture/Interior Design

- CAE Certified Autocad Engineer
- Architecture & Interior Design Professional Diploma
- Interior Design Professional Diploma
- Engineering Architectural Art Professional Diploma

Mechanical Engineering

- CME Certified Mechanical Engineer
- Mechanical Engineering Professional Diploma
- HVAC Certification
- Plumbing Certification



Information Technology Courses

DISC programs emphasize the importance of information and communications technologies for business growth; training you to develop solutions through various programming tools and techniques.

Hardware

CISCO

Cloud

- CCENT
- CCT

Collaboration

- CCNA
- CCNP
- CCIE

Data Center

- CCNA
- CCNP
- CCIE

Design

- CCENT
- CCDA
- CCDP
- CCDE
- CCAr

Security

- CCENT
- CCNA
- CCNP
- CCIE

Routing & Switching

- CCENT
- CCNA
- CCNP
- CCIE

Service Provider

- CCNA
- CCNP
- CCIE

Wireless

- CCENT
- CCNA
- CCNP
- CCIE

Industrial

- CCNA



IT and Networking Courses

- IT Professional Diploma
- ICDL International Computer Driving License
- IC3 Certification
- ICitizen Certification
- Network Engineering Professional Diploma
- Crime Information Technology Diploma
- Microsoft Certified Systems Administrator
- ITBMC IT Business Manager Certification
- Computer Essentials
- Online Essentials
- Using Databases
- IT Security



CompTIA Certifications

- CompTIA A+ Certifications
- CompTIA Network+ Certifications
- CompTIA Project+ Certifications
- CompTIA Server+ Certifications
- CompTIA Security+ Certifications
- CompTIA Linux+ Certifications



Software

Microsoft Certifications

- MS Project
- MS Office
- MS Publisher
- MS InfoPath designer
- MS InfoPath Filler
- MCSE – Server Infrastructure
- MCSE – Desktop Infrastructure
- MCSE – Private Clouding
- MCSE – Data Platform
- MCSE – Business Indigence
- MCSE –Messaging
- MCSE – Communication
- MCSE – SharePoint
- MCTS - Microsoft Certified Technology Specialist

Web Designing Courses

- Web Design Professional Diploma
- Joomla Programming
- HTML/CSS Programming
- Ecommerce

Video Editing Courses

- Adobe After Effects
- Adobe Premiere Pro

Programming Courses

- Programming Professional Diploma
- VB.NET Programming
- C# Programming
- C++ Programming
- ASP.NET Programming
- Java Programming
- Phyton Programming
- PHP/MY SQL Programming
- HTML/Bootstrap/Javascript
- Database Management using MS SQL
- Crystal Reports

Graphics Designing Courses

- Graphics Design Professional Diploma
- 3D Modeling Professional Diploma
- Adobe Photoshop
- Adobe Illustrator
- Adobe InDesign
- Adobe Flash
- Adobe Dreamweaver
- Adobe Captivate

DISC Advantages

- Provide flexible time and schedule
- Internationally Recognized
- UAE Government accredited institution
- Balance of theory and applied learning

DISC



D

Distinguished Institute We are one of the leading and prominent institute in the U.A.E. For almost 30 years of experience in delivering trainings, seminars, reviews and examinations, DISC continues to be reputable in providing professional and quality trainings and producing outstanding caliber of students.



I

Innovative and Flexible Training Programs We develop tailor-made training programs to fit the client's need and requirements for their efficiency and strategic objectives. With more than 200 courses, we offer wide portfolio of courses adapted to your level and objectives. Our programs offered have the flexibility to evolve and change in response to new requirements.



S

Satisfaction Guaranteed At DISC, we ensure our clients to get the training they need. We continue to dedicate our utmost service to our clients and partners. We take great pride to be consistently rank as the most outstanding. Due to our track record of outstanding certifications, accreditations, exam success and customer satisfaction, DISC has been a long-trusted partner to many firms in the Middle East.



C

Certified and Accredited Internationally - DISC is one of the leading training institute with an international authorizations while also accredited by the Knowledge and Human Development Authority here in UAE, allowing us to offer higher education qualifications of our own – a powerful endorsement of the quality service we provide.

Hotel, Hospitality, PR & Event Courses

Be a first class professional in the event and hospitality industry with DISC's programs that develop your skills and competencies in event, restaurant and hotel operations through classroom activities, lectures and trainings. These programs will prepare you to become a top-notch professional in the industry.

- Hotel and Hospitality Management Professional Diploma
- Executive Hotel Management Professional Diploma
- Hotel Accounting Professional Diploma
- Hotel Front desk Management Professional Diploma
- Hotel Human Resource Professional Diploma
- Hotel Marketing & Sales Professional Diploma
- Hospitality and Customer Service Professional Diploma
- Certified Professional in Protocol and Hospitality
- Protocol Management Professional Diploma
- Event Management Professional Diploma
- Operations & Culinary Business Management Certification
- Public Relation & Customer Service Professional Certification



Travel and Tourism Courses

Become a globally competitive industry practitioner through DISC's Tourism Management programs which will equip you with relevant skills and knowledge in tourism and travel services, operations, management, and marketing.

- Foundation in Travel and Tourism
- Airline Cabin Crew Training
- Airline Ground Operations Professional Diploma
- Air Cargo Management Professional Diploma
- Tourism Marketing Professional Diploma
- Airline Ticketing and Reservation Professional Diploma
- Professional Certification in Galileo or Sabre or Amadeus



Management Courses

Focused on building and strengthening management, entrepreneurship, accounting, auditing and finance skills of students, the programs of DISC prepares you to face real life challenges in the global business environment.

Business Administration

- IBDL International Business Driving License
- International Business Management Skills IBMS
- AMP Accredited Senior Management
- Partnerships and Strategic Alliances Managing
- Business Administration Diploma
- CBA Chartered Business Analyst
- Business Analytics using Data Mining
- Certified Business Management Consultant
- MCP Management Consultant Professional
- MMC Master Management Consultant
- Wealth Management Expert Certification
- Constitutional Recently Management
- Qualified Business Coach
- Risk Management & Insurance
- Procurement Management
- Accredited Operations Management
- Certified Statistics Certification

Quality Certifications

- IFQM International Foundation for Quality Management
- PQM Professional Quality Manager
- Quality Leader Certification
- Quality Inspector Certification
- Quality International strategic Expert
- Quality Internal Audit Certification

Leadership Certifications

- Mini Master Leadership MML
- Senior Leadership Excellence
- CLC Certified Leadership Consultant
- Leadership Skills for Senior Executives
- Leadership & Team Management
- Leadership Transition & Rotation
- Leadership Impact Skills
- Sustainability Leading
- Leading Global Coalition Teams
- Leading Successful Change
- Leadership Challenging
- Powering Growth Leader
- Negotiation Dynamics Leading
- Healthy Leadership Plan
- Accredited Leadership Effectiveness.



Management Courses

HR Certifications

- HR Role in Corporate Responsibility
- CHRM Chartered HR Manager
- CHRA Chartered Human Resource Analyst
- KPI Key Performance Indicators
- Human Resource Diploma
- Business Strategy for HR Leaders
- HR outsourcing Strategic Certification
- HR Diversity and Equality
- Employee Relations Industry
- HR Law – Employee Law (Country Wise)

Strategic Certifications

- Certified Strategic Planning Consultant
- Certified Strategic Management Analyst
- Certified Strategic Planning Manager
- Corporate Excellence Strategic Planning
- CFM Chartered Facilities Manager
- Corporate Strategic Business Manager

Logistics & Supply Chain

- Logistics & Supply Chain Mini Master
- Logistics & Supply Chain Management Diploma
- Certified Logistics & Supply Chain Manager
- Shipping & Clearance Professional Certification
- Supply Chain Management Diploma
- Logistics in Distribution Certification
- Inventory and Warehouse Management Diploma
- Purchase & L/C Professional
- Inventory Professional Diploma

Marketing Certifications

- Managing Industrial Marketing Strategy
- Marketing & Sales Professional Diploma
- E-Marketing Management Professional
- Strategic Marketing Certification
- Competitive Strategy Analyst
- CMA Certified Marketing Analyst
- CEC Certified Ecommerce Consultant
- Educational Firm Promotion and Marketing
- CSM Certified Sales Manager
- Real Estate Marketing & Professional

Trainer Certifications

- Consulting & Coaching Mini Master CCMM
- CIPT Certified International Professional Trainer
- CITM Certified International Training Manager
- CITC Certified International Training Consultant
- CTTC Certified Technical Training certification

IT Management

- ITIL Certification
- PMP Certification



Hospital Courses

- Hospital Operation Manager HOM
- Hospital Assets Manager HAM
- Hospital Quality Control HQC
- Hospital Management Diploma
- Hospital Human Resource Diploma
- Hospital Accounting Certification
- Hospital Front Desk Management
- Healthcare Management Professional Diploma
- Health Care Assistant Certification
- Medical Office Management Certification
- Health Information Technology



Chamber of Hospitals and Healthcare Society
Wales, United Kingdom

School Management

- School Management Professional Diploma
- Nursery Management Professional Diploma
- Kindergarten Management Professional Diploma
- Early Education Diploma
- Arabic Professional Diploma
- Physical Dynamic Relation of Teachers and Students
- Certified Educational Consultant CEC
- Library Management Professional Diploma
- Performance Standards for Evaluating Arabic Language Teachers
- Precautionary Procedures in Preventing School Violence between Teacher & Student
- Teaching Strategies (21st Formula)
- Study Plan



General Council for Schools and Teachers

Real Estate Courses

- Real Estate Management Professional Diploma
- Real Estate Marketing Professional Diploma
- Property Management Professional Diploma

Language Courses

DISC believes that the attainment of a person's goals greatly depends on where one's thoughts, speech, and actions are founded upon. DISC aims to sharpen day-to-day conversational skills and get the most out of it. Participants are trained to converse admirably in academic, social, or business encounters.

- Arabic Language Professional Diploma
- English Language Professional Diploma
- English Level 1 – 8 Certified by British Institute
- ABEL American Board for English Language
- TOEFL and IELTS Preparation & Exam
- Business English (Career Wise)

 **TOEFL iBT**

IELTS[™]
English for International Opportunity



UNIVERSITY of CAMBRIDGE
International Examinations

CAMBRIDGE ASSOCIATE

Media Courses

Preparing you for contact with the media be it radio, television, press, or social media. DISC has developed a range of practical media training techniques and courses that use experienced professionals.

- Media & Press Professional Diploma
- Media & Video Professional Diploma
- Institutional Networking & Media Communication
- Social Media Certification

EXAM CENTER

Becoming a center requires a commitment to achieving and maintaining the high standards which have made DISC on top of the line. The following exams are conducted in our premises.

Language Exam

- TOEFL iBT - Test of English Foreign Language
- IELTS International English Language Testing System
- ABEL American Board of English Language
- Cambridge English Exam
 - KET Key English Test
 - PET Preliminary English Test
 - FCE First Cambridge Exam
 - CAE Cambridge Advanced Exam

Computer Exam

- ICDL International Computer Driving License

Accounting & Business Exam

- IBDL International Business Driving License
- IACPA International Arab Certified Public Accountant
- CPA Pakistan

Engineering Exams

- MPM Master Project Manager
- QA/QC Engineering

ACCREDITATION

DISC work with a range of qualified organizations and institutions in public and private sector all over UAE, Middle East and internationally.

PEARSON EdExcel

In the UK, Pearson is under Office of Qualifications and Examinations Regulation (Ofqual) offering academic and vocational qualifications that are globally recognised and benchmarked, with educational excellence rooted in names like Edexcel, BTEC, LCCI and EDI.



International Computer Driving License ICDL

The ECDL Foundation has appointed and licensed ICDL USA as the sole body authorized to implement and disseminate the program in the United States. ICDL USA manages the accreditation of a growing network of ICDL Accredited Test Centers.



TOEFL ETS

The TOEFL® test is the most widely respected English-language test in the world, recognized by more than 9,000 colleges, universities and agencies in more than 130 countries, including Australia, Canada, the U.K. and the United States.



IELTS British Council

IELTS is the International English Language Testing System. It is the world's most popular English language test for higher education and global migration, with over 2 million IELTS tests taken in the last year.



Royal Institute for Chartered Engineers

RICE is the most multidisciplinary reflecting the increasingly diverse nature of engineering in the 21st century. Working to engineer a better world by informing members, engineers and technicians.



ACCREDITATION

MicroLink IT Association

MicroLink IT Association is established since 1975 in Washington DC USA. It aimed to provide quality and international academic programs in information technology not only in the US but all over its constituents.



Amadeus

Amadeus aims to build a global travel community where all our customers can come and do business together - a unique travel ecosystem, envisaging new and better ways to shape a more connected travel future for you.



Confederation of Tourism and Hospitality UK

The Confederation of Tourism and Hospitality (CTH) is the UK's leading professional awarding body for qualifications in the specialist growing hospitality and tourism sector worldwide.



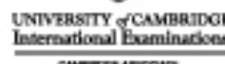
International Business Driving License

IBDL Foundation is the Owner of IBDL trademark certificates around the world. Is the certifying authority of the leading international Business skills certification program that provides its services through regional offices. IBDL consists of three levels in business administration Skills (BAS).



Cambridge International Examinations

Cambridge International Examinations prepares school students for life, helping them develop an informed curiosity and a lasting passion for learning. Cambridge English Language Assessment (Part of the University of Cambridge) prepares students for english exam.



ACCREDITATION

Leadership & Management Global Organization

LMGO is a global provider of leadership development and management research. Ranked among the world's top providers of executive accreditation and standardization.



Global Engineering Standard Organization

GESO based in Sydney Australia is a non profit organization established since 1999. Our work drives the functionality, capabilities and interoperability of a wide range of products and services that transform the way people live, work and communicate.



Panama International Tourism Association

PITA is a statutory board as global organization. It champions the development of international tourism sector, one of the country's key service sectors and economic pillars.



General Council for Schools & Teachers

The General Council for Schools and Teachers (USA) – GCSA is a professional body committed to promoting professional development and collaborating with different organizations and centers all over the world.



ISO 9001:2008

ISO is the world's largest developer of voluntary International Standards. International Standards give state of the art specifications for products, services and good practice, helping to make industry more efficient.



Chamber of Hospitals and Healthcare Society

CHHS UK is a non profit organization established in 1975, United Kingdom. Our aim is to promote proper healthcare management among hospitals all over the world through qualified training programs .



Al Saif Hall



Exam Lab




Reception



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AL RIGGA ROAD



Al Rigga Metro
EXIT 2 (West)

Ramee Hotel

Ibis Hotel

Emirates
Islamic Bank
Bldg. KFC